

## The Utility Expo 2023 Product Categories

MAJOR PRODUCT CATEGORY	SUB-CATEGORIES
<b>Associations &amp; Organizations</b>	<ul style="list-style-type: none"> <li>• Associations</li> <li>• Expositions</li> <li>• Publications</li> </ul>
<b>Business Operations</b>	<ul style="list-style-type: none"> <li>• Accounting Services</li> <li>• Advertising &amp; Promotional</li> <li>• Auctioneers &amp; Appraisers</li> <li>• Building Information Modeling (BIM)</li> <li>• Certification, Agencies</li> <li>• Construction Management Services</li> <li>• Education &amp; Training</li> <li>• Equipment Inspection Services</li> <li>• Equipment Leasing &amp; Rental</li> <li>• Equipment Maintenance Services</li> <li>• Equipment Scheduling &amp; Dispatch</li> <li>• Equipment Tracking</li> <li>• Exporting</li> <li>• Facilities Management &amp; Space Planning</li> <li>• Financial &amp; Portfolio Management</li> <li>• Fleet Management Systems</li> <li>• Heavy Equipment Rental</li> <li>• Inspection Documentation</li> <li>• Insurance</li> <li>• Inventory &amp; Equipment Management</li> <li>• Project Management &amp; Control</li> <li>• Recruiting</li> <li>• Rental Management Systems</li> <li>• Software</li> <li>• Software, Cost Management/Estimating/Bidding</li> <li>• Telematics Data Services</li> <li>• Testing &amp; Analysis</li> <li>• Transportation Services</li> </ul>
<b>Earthmoving Equipment &amp; Material Handling</b>	<ul style="list-style-type: none"> <li>• Auger Attachments</li> <li>• Backhoes</li> <li>• Blade Attachments</li> <li>• Breaker Attachments</li> <li>• Buckets</li> <li>• Ditchers</li> <li>• Dredges</li> </ul>

MAJOR PRODUCT CATEGORY	SUB-CATEGORIES
	<ul style="list-style-type: none"> <li>• Equipment Accessories                             <ul style="list-style-type: none"> <li>○ Cab/Cab Enclosures</li> <li>○ Roll Over Protection Systems (ROPS)</li> <li>○ Seating Assemblies &amp; Suspension</li> </ul> </li> <li>• Excavators</li> <li>• Fork Attachments</li> <li>• Forklifts</li> <li>• Graders (Fine, Motor, Pull-Type)</li> <li>• Grapples</li> <li>• Haulers</li> <li>• Loaders</li> <li>• Quick Couplers</li> <li>• Rough Terrain Forklift</li> <li>• Scrapers</li> <li>• Skid Steer/CTL</li> <li>• Surveying &amp; GPS Technology</li> <li>• Tamper Attachments</li> <li>• Tires</li> <li>• Tool Carriers</li> <li>• Tracks</li> <li>• Tractors</li> <li>• Trenchers</li> <li>• Wheel Dozers</li> </ul>
<p><b>Engines Components</b></p>	<ul style="list-style-type: none"> <li>• Accelerator Pedal Assemblies</li> <li>• Brakes, Brake Lever Assemblies, Linings</li> <li>• Catalysts</li> <li>• Clutches &amp; Clutch Facings</li> <li>• Computer Controls</li> <li>• Controls</li> <li>• Coolants</li> <li>• Electric Connectors</li> <li>• Electrical Systems (Alternators &amp; Starters)</li> <li>• Electrical Wiring Harness</li> <li>• Exhaust Systems</li> <li>• Fuel/Fuel Additives</li> <li>• Gauges</li> <li>• Heat Exchangers</li> <li>• Lubricants and Lubrication Systems</li> <li>• Meters</li> <li>• Oil</li> <li>• Oil Coolers</li> <li>• Optical Instruments &amp; Systems</li> <li>• Pump Drives</li> <li>• Radiators &amp; Accessories</li> </ul>

MAJOR PRODUCT CATEGORY	SUB-CATEGORIES
	<ul style="list-style-type: none"> <li>• Sensors</li> <li>• Steering Systems</li> </ul>
<b>Engines &amp; Drivetrains</b>	<ul style="list-style-type: none"> <li>• Batteries, Battery Chargers</li> <li>• Drivetrain                             <ul style="list-style-type: none"> <li>○ Axles</li> <li>○ Torque Converters</li> <li>○ Gear Sets &amp; Boxes</li> <li>○ Drive Shafts</li> <li>○ Differentials</li> </ul> </li> <li>• Electrical Motors</li> <li>• Engines</li> </ul>
<b>Equipment Components</b>	<ul style="list-style-type: none"> <li>• Access Latches, Enclosures, Locks</li> <li>• Decals</li> <li>• Fasteners, Washers, Grommets, Screws</li> <li>• Gaskets</li> <li>• Hinges</li> <li>• Industrial Plastics/Rubber</li> <li>• Instrumentation Panels/Dashboards</li> <li>• Joysticks</li> <li>• Lighting/Lighting Assemblies</li> <li>• Moldings</li> <li>• Paint/Coatings/Glaze</li> <li>• Steel/Sheetmetal/Castings/Foundry/Tooling</li> <li>• Trim</li> <li>• Valves</li> <li>• Windshields/Windows</li> </ul>
<b>Hauling</b>	<ul style="list-style-type: none"> <li>• Trailer Dollies (Landing Gear)</li> <li>• Trailer Flooring</li> <li>• Trailers</li> <li>• Truck Loading Devices</li> </ul>
<b>Infrastructure Maintenance</b>	<ul style="list-style-type: none"> <li>• Animal Mitigation</li> <li>• Erosion Control and Hydroseeding</li> <li>• Mowers</li> <li>• Rakes</li> <li>• Saws</li> <li>• Snow Blowers</li> <li>• Street Sweepers</li> <li>• Sweepers &amp; Brooms</li> <li>• Trimmers</li> </ul>
<b>Jobsite Safety &amp; Operator Awareness</b>	<ul style="list-style-type: none"> <li>• Alarms, Anti-Theft, Security Systems</li> <li>• Backup Cameras</li> <li>• Communications (Radios/Walkie-Talkies/Satellite)</li> </ul>

MAJOR PRODUCT CATEGORY	SUB-CATEGORIES
	<ul style="list-style-type: none"> <li>• Jobsite Cameras</li> <li>• Labeling/Marking</li> <li>• Operational Aids</li> <li>• Protective Covers</li> <li>• Proximity Alarms/Sensors</li> <li>• Weather Monitoring</li> </ul>
<b>Jobsite Support &amp; Tools</b>	<ul style="list-style-type: none"> <li>• Construction Mats</li> <li>• Dust Mitigation</li> <li>• Equipment and Tire Washers</li> <li>• Hand Power Tools</li> <li>• Hydraulic/Pneumatic Tools</li> <li>• Maintenance and Repair Equipment/Tools</li> <li>• Modular Structures</li> <li>• Scaffolds and Scaffolding</li> </ul>
<b>Vegetation Management &amp; Land Clearing</b>	<ul style="list-style-type: none"> <li>• Chippers</li> <li>• De-limbers (Crawler, Wheel, Trailer)</li> <li>• Environmental/Horizontal Tub Grinders</li> <li>• Feller Bunches, Hydraulic Crawler</li> <li>• Forwarders</li> <li>• Harvester/Processors (Crawler, Wheel, Trailer)</li> <li>• Log Loaders (Crawler, Wheel, Trailer)</li> <li>• Log Splitters</li> <li>• Mowers/Mulchers</li> <li>• Shredders, Brush/Compost/Refuse/Soil</li> <li>• Stump Cutters</li> <li>• Stump Grinders</li> </ul>
<b>Lifting (Aerial &amp; Cranes)</b>	<ul style="list-style-type: none"> <li>• All Terrain Cranes</li> <li>• Boom Extensions</li> <li>• Gantry Cranes</li> <li>• Grapples</li> <li>• Hoists</li> <li>• Hook</li> <li>• Hydraulic Boom Cranes</li> <li>• Hydraulic Lifting Systems</li> <li>• Lattice Boom, Crawler Mounted Cranes</li> <li>• Lattice Boom, Wheel Mounted Cranes</li> <li>• Lifts and Mobile Elevating Work Platforms (MEWP)</li> <li>• Magnets</li> <li>• Mast Climbing Work Platforms</li> <li>• Rough Terrain Cranes</li> <li>• Tower Cranes</li> <li>• Winches</li> <li>• Wire Rope</li> </ul>

MAJOR PRODUCT CATEGORY	SUB-CATEGORIES
<b>Personal Safety</b>	<ul style="list-style-type: none"> <li>• Fall Protection</li> <li>• First Aid</li> <li>• Personnel Tracking</li> <li>• PPE (Personal Protection Equipment)</li> <li>• Training Aids</li> <li>• Wearables</li> <li>• Work Gear/Apparel</li> </ul>
<b>Portable Power</b>	<ul style="list-style-type: none"> <li>• Compressors</li> <li>• Generators</li> <li>• Light Towers</li> <li>• Welders</li> <li>• Heaters</li> </ul>
<b>Technology Solutions</b>	<ul style="list-style-type: none"> <li>• 3D Printing/Additive Manufacturing</li> <li>• Artificial Intelligence</li> <li>• Augmented Reality</li> <li>• Autonomous/Unmanned Vehicles &amp; Systems</li> <li>• Drones/UAV</li> <li>• Lasers</li> <li>• Robotics</li> <li>• Virtual Reality</li> </ul>
<b>Traffic Safety</b>	<ul style="list-style-type: none"> <li>• Concrete Barriers</li> <li>• Fencing</li> <li>• Flags, Lights, Markers, Signs</li> <li>• Safety Barricades, Cones, Drums</li> </ul>
<b>Transmission &amp; Distribution System Components</b>	<ul style="list-style-type: none"> <li>• Anchors</li> <li>• Arms &amp; Braces</li> <li>• Arresters</li> <li>• Batteries &amp; Charges</li> <li>• Brackets</li> <li>• Bushings</li> <li>• Clamps &amp; Clips</li> <li>• Connectors and Terminals</li> <li>• Controls</li> <li>• Cutouts</li> <li>• Enclosures</li> <li>• Fasteners</li> <li>• Gauges</li> <li>• Grounding &amp; Bonding</li> <li>• Hardware</li> <li>• Housings</li> <li>• Inhibitors, Contact Aids, Sealants &amp; Paint</li> <li>• Insulators</li> <li>• Lubricants</li> <li>• Meters</li> </ul>

MAJOR PRODUCT CATEGORY	SUB-CATEGORIES
	<ul style="list-style-type: none"> <li>• Operations Monitoring &amp; Maintenance</li> <li>• Panels</li> <li>• Rope</li> <li>• Sensors</li> <li>• Switches, Relays, Fuses</li> <li>• Transformers</li> <li>• Utility Poles &amp; Restoration</li> <li>• Wire &amp; Cable</li> <li>• Wiring Harnesses</li> </ul>
<b>Trucking</b>	<ul style="list-style-type: none"> <li>• Bedliners</li> <li>• Dump Trucks</li> <li>• Fenders</li> <li>• Gas/Oil/Water Trucks and Tankers</li> <li>• Heavy-Duty Trucks</li> <li>• Light/Medium Trucks</li> <li>• Lube Trucks</li> <li>• Roll-Off Systems</li> <li>• Seating Assemblies</li> <li>• Tailgates</li> <li>• Toolboxes</li> <li>• Truck Accessories</li> <li>• Truck Bodies</li> <li>• Utility Trucks</li> <li>• Vacuum Truck</li> </ul>
<b>Underground Construction</b>	<ul style="list-style-type: none"> <li>• Blasthole Drills</li> <li>• Boring Machines</li> <li>• Cable, Line, Pipe Laying Equipment</li> <li>• Core Drills</li> <li>• Directional Drills</li> <li>• Digger Derricks</li> <li>• Ditchers &amp; Trenchers</li> <li>• Drill Bits</li> <li>• Drill Dowels</li> <li>• Drill Rigs</li> <li>• Drill Rods</li> <li>• Earth Drills</li> <li>• Inspection Systems</li> <li>• Manhole Boxes/Shields</li> <li>• Manhole Risers/Collars</li> <li>• Pile Drivers</li> <li>• Plug &amp; Test Equipment</li> <li>• Reclaimers &amp; Recyclers</li> <li>• Rescue &amp; Confined Space Systems</li> </ul>



MAJOR PRODUCT CATEGORY	SUB-CATEGORIES
	<ul style="list-style-type: none"><li>• Road/Crossing Plates</li><li>• Rock Drills</li><li>• Trench Boxes/Shields</li><li>• Utility Detection/Technology</li><li>• Utility Infrastructure/Pipe Repair</li><li>• Vacuum Excavation/Industrial</li><li>• Wastewater Treatment &amp; Transport</li><li>• Waterwell Drills</li></ul>